

Expert support.

A partnership driving business success.



Sector:
Insurance

Employees:
50

Five years since our relationship started, Dayinsure has chosen Nvicon as their strategic Microsoft partner. Previously, Nvicon and Dayinsure's relationship was limited to ad-hoc support for hardware and software procurement. However, the outstanding service experience over an extended period has led Dayinsure to make this strategic decision.

Business challenges



Poor Support from Incumbent Provider

Internal IT team receiving poor support from incumbent provider leading to delays in resolution of issues.



Stretched Internal IT Team

Internal team stretched and needing an extra pair of hands and ears at critical times, for support and guidance.



Sporadic Procurement

Sporadic Procurement across multiple vendors and suppliers leading to invoice challenges and management overhead.

Business outcomes



Strategic Microsoft Partner

Dayinsure leverage Nviron's Microsoft tier-one status receiving comprehensive support in Service Delivery, Technical Consultancy, and Licensing.



Extension of Internal Team

Ensuring Dayinsure has the resources and expertise for a robust IT environment, offering technical advice and annual IT audits for ISO27001 compliance.



Unlocking Procurement Value

Nviron's leading global partnerships provide Dayinsure with a simple and effective route for IT hardware procurement.

"We have been partnering with Nviron for over nine years, and their business approach aligns perfectly with ours, being built on transparency and trust. They have consistently delivered excellent service, and our relationship has only grown stronger over time."

Ant Breen, Head of IT



Talk to an expert